

Thank you for considering a career with us! We want to tell you a bit about who we are, and what we stand for.

RE/MAX Banner Real Estate has been serving the Annapolis Valley for over 30 years. We have developed an outstanding reputation of setting the standard for professionalism in our region. **Our dedication to leadership and pushing boundaries is the major driving force behind our success.**

OUR MISSION

Our mission is to deliver our agents with exceptional service by exercising our combined knowledge, expertise, resources and talent. Our agents reap the rewards of world-class leadership as we guide them in making the most informed business decisions possible.

OUR VISION

We strive to be the Annapolis Valley's most preferred real estate brokerage, providing the most creative and innovative services on a consistent basis, in an effort to drive meaningful value to our agents. **We are industry leaders, not followers!**

OUR VALUES

- Relationships begin with trust.
- Integrity means doing the right thing.
- Through collaboration we achieve more.
- We are committed to education and personal growth.
- Everyone on our team adds value and deserves respect.
- We support and stay involved in the communities we serve.

OUR BELIEFS

- With whom you affiliate influences your success.
- If we give our agents our best, they will give it back in return.
- For every problem there is a solution, and our job is to help you find it.
- We must provide an environment that gives agents the opportunity to succeed.

OUR ADVANTAGES

Any brokerage can give you a desk and a sign. What makes us different?

- **A plan for the future.** Technology is a fundamental driving force in our industry. We stay ahead of the competition by investing in tomorrow's technology, today.
- **Professional Photography, Video & Drone.** Our brokerage employs a full time photographer & videographer, who is also fully licensed to operate a drone. Our website features hundreds of detailed, HD property tours and we promote this heavily to an international audience via cutting edge SEO & advertising campaigns. Our virtual tours attract buyers and wow sellers. No charge to you or your clients!
- **Training and mentorship.** Working for a company full of experienced agents and motivated owners has enormous benefits. The shortest path to success is to learn from the best! We value ongoing skills development and want to share our secrets with you.
- **Leadership that works with you, and for you.** Our agents are our clients, and our service is providing them with the tools to stay successful. We don't win unless you do.
- **Advice when you need it.** We have two full-time brokers, ready to take your call at any time of the day.
- **Assistance where it counts.** We employ four full-time administrative assistants who are there to help you with the day-to-day, so you can focus on what's important: building your business.
- **The RE/MAX name.** One of the most recognized brands in the world. With it comes immediate clout and credibility.
- **Our commission split works.** We have one of the most competitive commission splits in the business. No desk fees, no nickle-and-diming, and no trade-offs. Top agents deserve top pay: we treat you right so that you stick around.
- **We dress for success.** Our agents have access to eight offices in prime downtown locations across Western Nova Scotia, with modern equipment & facilities, continually being upgraded.
- **We outpace our competitors.** We have maintained a large market share for years, and our agents consistently outperform the competition. This advantage didn't come by chance: we earned it, and will fight to keep it!
- **Too many "little things" to count.** Accounting & tax support. Quick direct deposits. Cutting edge back-office systems. One-on-one tech tutorials. Graphic design support. Automatic, custom listing websites & promo material. Countless RE/MAX tech & marketing tools. Unlimited duty time. Quality RE/MAX.ca leads. Automated deal & target tracking. And more!
- **A company culture you can stand behind.** We are proud of who we are, and where we're headed. We carefully consider every decision we make: every action must align with our core values and vision. That's our promise to you. With this philosophy success is inevitable for both of us!